The next generation to enter the American workforce is growing up today bombarded with numerous media choices. As Susan Douglas details in the preceding chapter, “Where Have You Gone, Roseanne Barr?” the media present skewed portraits of women and work. Here, we turn to the influence the media exert on children and teenagers and what that may mean for the next generation entering the workforce, particularly the media itself.

The typical 8-to-18-year-old spends roughly six and a half hours per day with various media.1 Whether looking at animated films approved for general audiences, R-rated blockbusters, or innovative video games, girls and women often appear as eye candy. These ever-present idealized portrayals may be inescapable for female viewers, whether they are 8 or 18 years of age. Of equal concern is what boys and young men might be learning about girls and women and how to relate to them. All this will inform the future workplaces of America.

Let’s start with content delivered in traditional formats and move to new media platforms. The first message young Americans may extract from the media is
that girls and women are missing in action. Analyzing 400 films released between 1990 and 2006, one study found that males appear on screen 2.71 times more frequently than females. Assessing popular video games, this gender gap can widen to as much as five males to every one female in some games. Television is closer to presenting a more balanced picture, with prime-time women occupying 37 percent to 40 percent of all roles. Despite significant gains, the American woman today remains noticeably absent across media watched by kids and teenagers.

When females are present, storylines often reveal that women are valued more for how they look rather than for who they are. This is the second message children and teenagers may glean from the media, particularly in animated content. Looking across 100 popular G-rated films, a recent study found that 33.1 percent of females are thin, 34.6 percent possess an unrealistically small waist, and 16.3 percent have an unattainable hourglass figure. Such disfigured dames have little room for a womb or any other internal organ.

**Storylines often reveal that women are valued more for how they look rather than for who they are.**

Children’s media diets do change with age and maturity. Music, magazines, websites, video games, and mobile media may become more or less important in late elementary school and early adolescence. Music videos have been heavily criticized, with concern emanating from depictions of that objectify women, explicit lyrical references to sex, and highly suggestive “bump and grind” dance choreography. One study shows that women are more likely than men to be shown in provocative outfits in music videos. Roles in this genre also vary by gender: Men are more likely to be shown as “sex animals” and women are more likely to be shown as “sex objects.”

The fashion-centric media only add to the succession of sexy images seen across other platforms. Beauty magazines, corresponding websites, and reality shows—think “Project Runway” and “America’s Next Top Model”—may be particularly important agents of socialization for adolescent females. Elle, Vogue, and In Style feature no shortage of thin, waif-like women. Some of these haute couture models have been criticized for their slim, “heroin chic” looks.
One investigation found that models working in high fashion became taller but their weight remained unchanged across most of the 20th century. More than 25 percent of these women between the 1930s and the 1990s met the standard set by the American Psychological Association for anorexia nervosa. In stark contrast, the typical 18- to 29-year-old American woman became taller and heavier—thereby widening the discrepancy between what is a real and a quixotic body size.

As adolescent females turn to fashion, many young males may seek out and play video games. Such content is the breeding ground for the construction of many gals with improbable features, among them Lara Croft from the “Tomb Raider” series and Helena from “Dead or Alive 4.” Studies show that females in top-selling video games are more likely than their male counterparts to be clothing challenged, adorned in sexualized attire, and wearing garments inappropriate for the task at hand.
What impact does repeated exposure to these types of portrayals have on viewers? Before answering this question, it is important to underscore that media messages are factors among many that may contribute with other influences to the actual socialization of youth. Research also reveals that not all children and teens are affected by the media in the same way. But here we will outline several possible outcomes that may be associated with viewing skewed, sexy media portrayals on the next generation of American women—those who may one day dominate the workforce.

First, the media may affect perceptions of self-worth of girls and teenagers. Second, the media may affect girls’ thoughts and feelings about their bodies. Third, the media may affect how females construct their identities virtually in the public sphere. This last point is particularly relevant as girls continue to dominate some elements of online content creation, such as blogging and social networking, which means they may become attracted to media industries as they enter the workforce.

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Models working in high fashion became taller but their weight remained unchanged across most of the 20th century.

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When girls and young women become their own producers and distributors of online content they may look to women in the media to inform their personal branding style. Isn’t it ironic, then, that real narratives about women and girls are marginalized in fictional media while the sexual conquests, materialism, and globetrotting of ingenues and reality stars are deemed newsworthy across print, broadcast, and online sources?

These mixed messages could have serious career implications. A recent survey of 3,169 professionals revealed that over a fifth have used social networking sites to help inform their hiring decisions. Among those turning to such sites, a third has disqualified potential applicants based on what they saw or read on personal profiles. Just after drug/alcohol use (41 percent), the study showed that the second highest reported “area of concern” among managers (40 percent) was seeing “provocative or inappropriate photographs or information” online about a potential employee.

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Models working in high fashion became taller but their weight remained unchanged across most of the 20th century.
So, what is to be done? The main hope lies on females working behind the scenes across media platforms in production, distribution, and exhibition. Research demonstrates that when women direct films, write/produce TV shows, or even cover the news, the way in which females are presented changes dramatically. Yet there may be a long wait for complex and wide-ranging portrayals of females, as breaking into decision-making media positions has proven difficult for many women.

Female decision-makers in the entertainment industry are the exception and not the rule. Few executive studio positions have been filled by women and the number of females working as directors, writers, and producers of film is low and
has not changed meaningfully over the last decade. Fewer than 10 percent of all films are directed by a female auteur.\textsuperscript{17} While near financial parity exists in television, a substantial wage gap prevails for writers of film. This is evidenced by the approximate $40,000 discrepancy in median salary for men and women screenwriters in 2005, the last year for which complete data are available.\textsuperscript{18}

In the digital world, a profusion of stories about girls and women in new media may be easier to accomplish over time. This may happen despite the fact that only two women reside in the president or CEO positions at technology companies—Carol Bartz at Yahoo! Inc. and Gina Bianchini at Ning Inc. Perhaps early socialization to technology focusing on relationship building and interpersonal connectivity will attract more teen- and college-aged females into careers involving blogging, online newsgathering, reporting and dissemination, and webisode construction.

Future female media content creators may well have the opportunity to tell a multitude of stories about girls and women across the lifespan. To achieve this end, we need to sensitize the next generation of American citizens to current media biases surrounding the prevalence and portrayal of females. Such educational efforts could also target areas where women may have less direct experience than men. For instance, webisodes or fictional narratives addressing salary negotiation, management training, and long-term career planning could instruct and may help to narrow the wage gap between males and females in some professions.

These types of stories may also help to populate—over time—the executive suite of major media and digital corporations with females. Surely these attempts could harness the prosocial potential of new and old media and may even take a step toward inoculating some of the next generation of males and females in the workforce from perpetuating what has been the status quo.
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ENDNOTES


4 Smith and Cook, “Gender Stereotypes: An Analysis of Popular Films and TV.”


6 Smith and Cook, “Gender Stereotypes: An Analysis of Popular Films and TV.”


